## **Quorum's HELOC Product Snapshot**

as of November 18, 2024



Loan Product	Second Lien HELOC	HELOC Express (2 <sup>nd</sup> Lien)	First Lien HELOC	Second Lien Investment HELOC	Bridge Loan HELOC (1st Lien)	Renovation HELOC
Draw/Repayment Period	10 years/20 years	10 years/20 years	10 years/20 years	5 years/10 years	10 years/20 years	10 years/20 years
Index	Prime Rate					
Margin	Risk Based					
Interest Rate	Index + Margin					
Qualifying Payment	P & I payments amortized over twenty (20) years	P & I payments amortized over twenty (20) years	P & I payments amortized over twenty (20) years	P & I payments amortized over ten (10) years	P & I payments amortized over twenty (20) years	P & I payments amortized over twenty (20) years
Borrower Payment	Interest Only payments are due during the draw period.					
Floor Rate	4.95%	4.95%	4.95%	6.95%	6.95%	4.95%
Annual Rate Caps	2% increase or decrease	2% increase or decrease.	2% increase or decrease.	2% increase or decrease	2% increase or decrease.	2% increase or decrease.
Lifetime Cap	18%	18%	18%	18%	18%	18%
Prepayment Penalty	No prepayment penalty.					
Eligible Borrowers	US Citizens Permanent Resident Alien					
Minimum Loan Amount	\$25,000	\$25,000	\$50,000	\$50,000	\$50,000	\$50,000
Maximum Loan Amount	\$750,000	\$350,000	\$750,000	\$250,000	\$1,000,000	\$750,000
FICO	640	680	640	680	680	640
Max CLTV	95%	95%	90%	80%	80%	95% (ARV)
Eligible Occupancy Types	Primary & Second Home	Primary & Second Home	Primary Second Home Investment	Investment	Primary	Primary & Second Home
Units	1-2 Units	1-2 Units	1-2 Units	1-4 Units	1 Unit	1-2 Units
State Eligibility	All 50 except TX					
Lien Position	2 <sup>nd</sup> Lien Only	2 <sup>nd</sup> Lien Only	1st Lien Only	2 <sup>nd</sup> Lien Only	1st Lien only	1st & 2nd
Maximum Housing Ratio	38% (FICO <720) 43% (FICO <u>&gt;</u> 720)	38% (FICO <720) 43% (FICO <u>&gt;</u> 720)	45%	38%	38%	38% (FICO <720) 43% (FICO <u>&gt;</u> 720)
Maximum Debt Ratio	43% (FICO <720) 45% (FICO <u>&gt;</u> 720)	43% (FICO <720) 45% (FICO <u>&gt;</u> 720)	45%	43%	43%	43% (FICO <720) 45% (FICO <u>&gt;</u> 720)
Self Employed	Eligible	Not Permitted	Eligible	Eligible	Eligible	Eligible
Quorum Origination Fee	\$495	\$495	\$495	\$695	\$995	\$495
Quorum Processing Fee	\$100	\$100	\$100	\$100	\$100	\$100
Servicing: Monthly Supervision Fee	N/A	N/A	N/A	N/A	N/A	\$149
Annual Servicing Fee	N/A	N/A	N/A	\$100	N/A	N/A
Borrower Paid Compensation- Only available with brokers with Executed Agreements	Up to 2% <b>(NO MAX)</b> Paid on the Line of Credit	Up to 2% <b>(NO MAX)</b> Paid on the Line of Credit	Up to 2% <b>(NO MAX)</b> Paid on the Line of Credit	Up to 2% <b>(NO MAX)</b> Paid on the Line of Credit	Up to 2% <b>(NO MAX)</b> Paid on the Line of Credit	Up to 2% <b>(NO MAX)</b> Paid on the Line of Credit

<sup>1</sup>Visit <a href="https://partners.quorumfcu.org/#products">https://partners.quorumfcu.org/#products</a> for additional information and guidelines details. Refer to Underwriting matrices for general guidelines and overlays.

<sup>2</sup>Second Homes are restricted to 1 Unit.